

Integrated Pharma
Company Well
Positioned to Drive
Regional Consolidation

NASDAQ: PROC

Dawson James Annual Small Cap Growth Conference -October 2021



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#### IFRS Audited Financial Measures

The financial statement information and data contained in this presentation for the fiscal years 2019 and 2020 have been derived from the financial statements of Procaps audited in accordance with the International Financial Reporting Standards ("IFRS") issued by the International Accounting Standards Board ("IASB") and in accordance with the rules of the Public Company Accounting Oversight Board ("PCAOB"). The 2018 financial statement information and data contained in this presentation have been derived from the financial statements of Procaps audited in accordance with the International Standards on Auditing generally accepted in Colombia and prepared for a special purpose under modified IFRS. The 2018 financial statements will not be re-issued under IFRS as issued by the IASB or re audited in accordance with the rules of the POADB and with the FIG. As a result, the 2018 financial information and data contained in this presentation may not be comparable to the 2019 and 2020 financial information that is included in this presentation or in any proxy statement/prospectus or registration statement filed or to be filed by Union or Procaps with the SEC.

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#### U.S. Dollar Amounts

Certain amounts related to the transaction described herein have been expressed in U.S. dollars for convenience and, when expressed in U.S. dollars in the future, such amounts may be different from those set forth herein.

#### Industry and Market Data; Trademarks and Trade Names

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#### Important Information About the Merger and Where to Find It

In connection with the proposed business combination, Holdco filed a Registration Statement of LATN that also constitutes a prospectus of Holdco. LATN, Procaps and Holdco urge investors, shareholders and other interested persons to read the Form F-4, including the preliminary proxy statement/prospectus and amendments three and the definitive proxy statement/prospectus included by reference therein, as well as other documents filed with the SEC in connection with the proposed transaction, as these materials will contain important information about Procaps, Holdco, LATN and the proposed business combination transaction. After the Registration Statement is declared effective, the definitive proxy statement/prospectus included in the Registration Statement will be mailed to shareholders of LATN as of a record date to be established for voting on the proposed business combination. Once available, shareholders will also be able to obtain a copy of the Form F-4, including the proxy statement/prospectus, and other documents filed with the SEC without charge, by directing a request to: BTG Pactual US Capital, LLC, Attention: Prospectus Department, Email: OL-BTGPactual-ProspectusDepartment@btgpactual.com. The preliminary and definitive proxy statement/prospectus included in the registration statement, once available, can also be obtained, without charge, at the SEC's website (www.sec.gov).

#### Participants in the Solicitation

LATN and Procaps and their respective directors and executive officers may be considered participants in the solicitation of proxies with respect to the proposed business combination described in this presentation under the rules of the SEC. Information about the directors and executive officers of LATN is set forth in LATN's final prospectus filed with the SEC pursuant to Rule 424(b) of the Securities Act of 1933, as amended (the "Securities Act") on October 17, 2019, and is available free of charge at the SEC's website at www.sec.gov or by directing a request to: Union Acquisition Corp. II, 1425 Brickell Ave., #57B, Miami, FL 33131. Information regarding the persons who may, under the rules of the SEC, be deemed participants in the solicitation of the LATN shareholders in connection with the proposed business combination will be set forth in the Registration Statement filed with the SEC. These documents can be obtained free of charge from the sources indicated above.



# **Senior Management Team**

#### Ruben Minski

Procaps | Founder + Chairman of the Board + Chief Executive Officer



PROC/

Founder,

President

(44 years)

and Director

Northeastern University Chemical Engineering



Owners / President Management Program

#### **Alejandro Weinstein**

Procaps | Board Member + Chairman of M&A Committee + Shareholder



Business



Owners / President Management Program



Administration



**♦** FirstCare medneo





Board member for several healthcare companies in US and Europe



Vanterra Accelerator Fund

Co-Founder Olive Tree ventures and Vanterra accelerator fund



CEO (US\$ 370mm IPO in 2011 and sold to Abbott Lab. for US\$ 2.9bn in 2014)

## Dr. Camilo Camacho

Procaps | President ~23 years of experience



**Escuela** Colombiana de Medicina

Medical Degree



Specialist in Pharmacology



**MBA** 

## Abbott

Head & General Manager of Colombia & North Latin America



General Manager, Colombia



Vice President

#### **Patricio Vargas**

Procaps | Global CFO ~25 years of experience





Bsc in Engineering & MSc in Electrical & Industrial Engineering



Finance Vice President & Treasurer



Chief Executive Officer



Chief Finance Officer



MBA

Advanced Management Program





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# Who Are We Today

- 40+ Year-Old Company with a start-up mentality
- Culture focused on innovation, differentiation and brand creation
- In-house R&D capabilities with strong scientific expertise
- Largest pharmaceutical integral CDMO in Latin America and top 3 globally in terms of softgel production capacity<sup>1</sup>
- Six state-of-the-art manufacturing facilities with scientific expertise

# 2021E Net Revenue ~\$400mm

2021E Adj. EBITDA ~**\$105mm** 

Regional B2C Leader in **South** and **Central America** 

**Global Player in the B2B Segment** 

~99% Proprietary Portfolio of Branded RX and OTC Products

Mid-teens Annual Organic Growth Rate

# **Unparalleled Expertise and Innovation with 500+** Formulations, 150+ New Products per Year

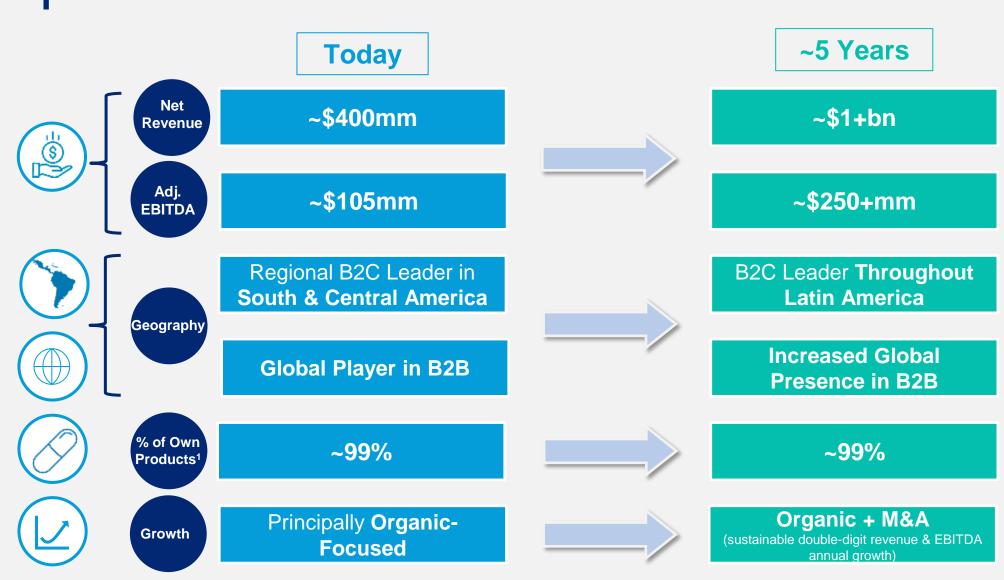




Innovative delivery mechanisms allow Procaps to transform Branded Generics into differentiated products, valued by both patients and physicians



# Where Do We Want To Be in ~5 Years...



# Multiple Growth Avenues Through a Diverse Portfolio of Products & Services

- Regional footprint enables rollout of successful products across the region
- Vertical and horizontal integration allow for economies of scale in production costs
- Shared distribution channels / clients



B2B	B2C					
iCDMO	Prescri <sub>l</sub> Drug		OTC Products	Diabetes		
Softi	FARMA PROCAPS	CLINICAL Specialties	<b>Vital</b> Care	DIABETRICS O 361° EN FUNCIÓN DE LA VIDA		
Integral CDMO	Branded prescription drugs	High- complexity drugs for hospital use	OTC consumer healthcare products	Diabetes solutions		
B2B CDMO Customers Globally			<ul><li>3</li><li>4</li></ul>	(2021)		
Analgesics	Female Care	Antibiotics	Vitamins	Glandack BOMS		
~15%	~119	%	~9%	~11%		

Gross Revenue CAGR

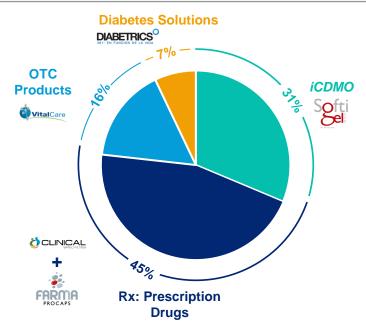
# Diversification & Growth Across Business Segment

- Strong USD-exposure: ~44% of Procaps' revenue is USDdenominated
- Rx products consist of ~45% of revenue
- Integrated CDMO business to differentiate own products vs. competitors



% Sales

### 2020 Gross Revenue (US\$388mm) by Product & Service



#### **Key Growth Areas by SPL**

	B2B	B2C
1	<ul> <li>Increase share of pocket in current multinational clients</li> </ul>	Growth from existing portfolio New products on current therapeutic areas
2	<ul> <li>New customer contracts</li> </ul>	Roll-out of successful products New product launches
3	<ul> <li>New patented technologies</li> </ul>	<ul> <li>Foray into new therapeutic areas</li> <li>Cross-selling opportunities</li> <li>New markets expansion</li> </ul>

9

# The World As We See It: "Our North Is Our South"





Pharma market size<sup>1</sup>: ~\$58bn

2018–2022 CAGR: 8%

Population: ~660mm

## Africa / Asia / Australia (ex. Japan)

Pharma market size: ~\$272bn

2018-2022 CAGR: 6%

Population: ~6bn

### Japan

Pharma market size: ~\$96bn 2018–2022 CAGR: (2%)

Population:

~126mm

## North America (ex. Mexico)

Pharma market size: ~\$515bn

2018–2022 CAGR<sup>2</sup>: 5% Population: ~371mm

## **Europe**

Pharma market size: ~\$265bn

2018 – 2022 CAGR: 4%

Population: ~748mm

# "Right Place, Right Time..."

- LatAm's pharma sales expected to outperform global pharma growth
  - LatAm Pharma Market through 2025 expected growth of ~10-11% vs. overall Global pharma market growth of ~3%-6%
- By 2050, 65+ year-old demographic expected to more than double
  - LatAm's aging population will increase and boost demand for pharma products



65+ years

#### **Pharma Sales**

CAGR 2021E – 2025E

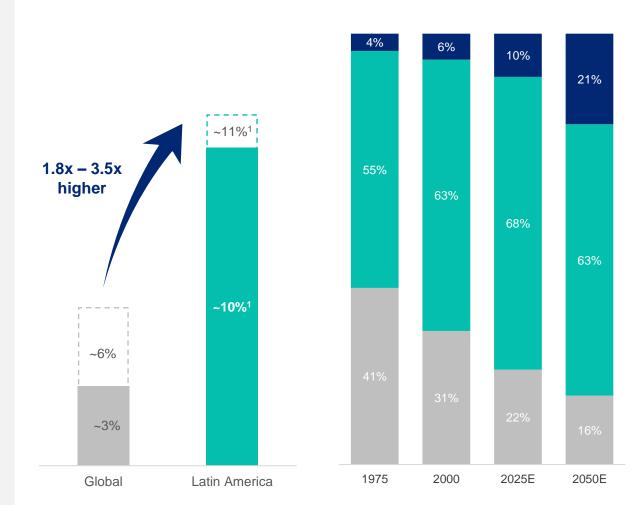
Expected CAGR by Region (%)

#### **Aging Population in LatAm**

15-64 years

0-14 years

Population by Age (1975 – 2050E)



# M&A Growth Opportunities: Three Pillars



# 1 Geographical Focus

- Pharma targets in the U.S., Mexico, Central America, and the Andean Region
- CDMO targets in Mexico and Brazil

## 2 Key Development Areas

- Telehealth & digital health
- Expand ophthalmic products line and other select therapeutic areas
- Novel, orphan and oncological drug portfolios

# 3 Clear Consolidation Strategy

- Roll-up strategy of mid-sized companies in the region
- Potentially transformational merger with a player in emerging markets
- Achieve synergies by transforming and differentiating mature target portfolios acquired with our oral-delivery technologies



Platform with proven track record realizing synergies, leveraging new executive hires to strenghten overall management team



# Founder-Led, Highly-Experienced Leadership Team



Ruben Minski CEO & Founder

- 44 years at Procaps
- 44 years of experience





Camilo Camacho President

- Hired April 2021
- 23 years of experience











Patricio Vargas Global CFO

- Starts end of September 2021
- 25 years of experience





- 3 years at Procaps
- 22 years of experience









Carlos Piocuda Optimization of Corporate Value

- 6 years at Procaps
- 15 years of experience





**Grethel Moreno** Audit & Internal Corporate Control

- 9 years at Procaps
- 35 years of experience









Marcela Carvajalino Corporate Affairs

- 20 years at Procaps
- 30 years of experience





Mauricio Castañeda Human Resources

- 7 years at Procaps
- 21 years of experience









**Luis Palacios** Marketing & R&D

- 5 years at Procaps
- 37 years of experience









**Henry Olmos** Procaps Colombia

- 17 years at Procaps
- 31 vears of experience







Luis Velasquez Nextgel

- 20 years at Procaps
- 30 years of experience







Rodrigo Piernagorda CAN1

- 28 years at Procaps
- 35 years of experience







Eduardo Herrera CASAND<sup>2</sup>

- 20 years at Procaps
- 20 years of experience





Jorge Sierra Diabetrics

- 10 years at Procaps
- 25 years of experience







Supported by 280+ R&D-Focused Team, with Over 4,700 Employees Overall





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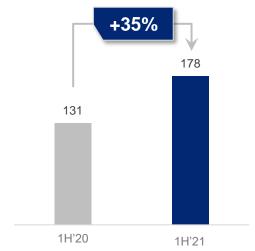
# **Key Financial Updates**

# Strong Year-to-Date Performance

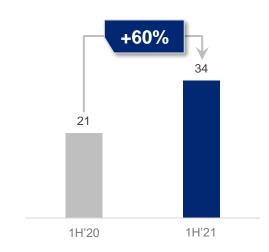
- Growth both top line and in profitability vs. 1H'20
  - ~35% growth in net revenue and contribution profit
  - ~60% growth in Adjusted EBITDA
- LTM Adjusted EBITDA of ~\$97mm, representing a ~26% margin
- Company reaffirmed adjusted EBITDA guidance of ~\$105mm for 2021, and net revenue guidance of ~\$400mm in its 1H'21 Earnings Release



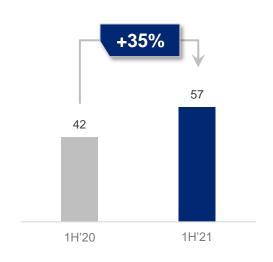
#### **Net Revenue Growth (USD mm)**



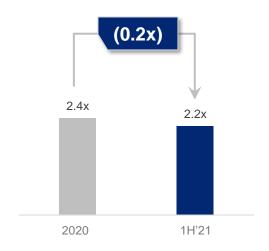
Adjusted EBITDA (USD mm)



#### Contribution Profit<sup>1</sup> (USD mm)



#### Net Debt / LTM Adj. EBITDA



# **Key Financial Updates**

Net Revenue YTD Performance by SBU

### **Growth Driven By:**

- Higher demand of products manufactured for third parties
- Demand achieved through our Rx and OTC brands
- New product launches and continued rollout of our existing portfolio in new countries, across every SBU
- Four out of our five business units experienced robust, double-digit net revenue growth



SBU		Ne	et Revenue (US	D mm)	
		3BU	1H'20	1H'21	Growth
B2B	CDMO Services	Nextgel	44	54	+21%
	roducts	Procaps Colombia	43	68	+58%
B2C	Rx Drugs and OTC Products	CenAm North	19	19	+3%
B2		CenAm South & Andean Region	15	24	+60%
	Diabetes Solutions	Diabetrics	10	13	+28%
		Total Net Revenue	\$131	\$178	+35%
		Total Adj. EBITDA	\$21	\$34	+60%



+19%

+13%

+13%

+7%

+5%

-2%

-5%

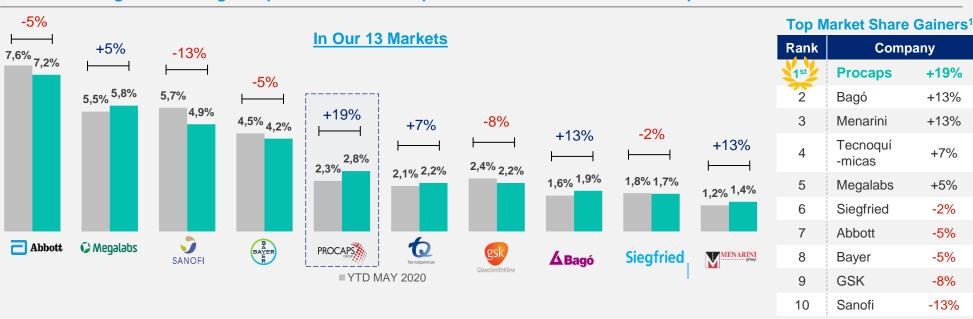
-5%

-8%

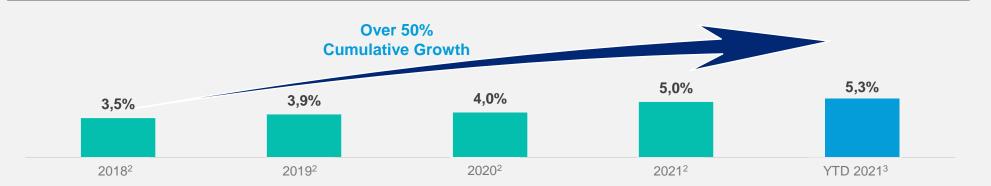
-13%

# Strong Growth Leading to Increasing Market Share...

#### One of The Highest Growing Companies Out of the Top 10 in The Markets in Which We Operate<sup>1</sup>



#### **Procaps Market Share % in Colombia Continues to Increase**



# Sound Business Plan with Attractive Growth Prospects

#### **Organic Plan**

- We believe continued investments in R&D and future expansion will drive further growth and profitability
- Double-digit revenue and EBITDA growth

## **Inorganic Opportunities**

- Proven track-record in M&A, undertaken 4 successful acquisitions in the last 7 years
- Several targets under analysis, look to add new acquisitions by 2022 and 2023 to accelerate future growth

#### Other

Immediate funding cost savings



#### Gross Revenue (USD mm)<sup>1</sup>



#### Net Revenue (USD mm)<sup>1</sup>



#### Adj. EBITDA<sup>2</sup> (USD mm)<sup>1</sup>







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# Why Procaps Will Succeed?







# **Questions & Answers**





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# **Leading Regional Pharmaceutical Player** With Global Reach

- First FDA-approved Rx pharmaceutical plant in South America
- One of the only 5 Hormonal Softgel plants in the world
- Centralized R&D Platform based in Colombia with the highest technology and strategic positioning
- 4 cost-efficient manufacturing facilities certified by more than 20 regulatory agencies worldwide
- Manufacturing plants approved by **US, Canada, Australia and Europe Regulatory Agencies** for both Rx and OTC products



#### **Geographical Footprint**

#### Presence in 13 countries with product reach across ~50 markets

Manufacturing Facilities Commercial Offices
 Sales Around the World



Certified by highlyregulated countries









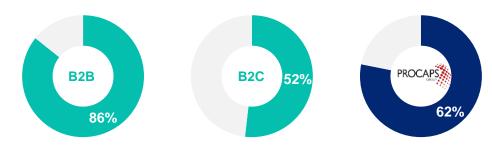




# **Clear Avenues for** Growth

- High Share of Sales Linked to Procaps' Own Technologies
  - Share of Sales by Channel (%), 2020

- **600+ products** developed in softgels
- 50+ first launch products launched annually worldwide
- 270+ skilled personnel in R&D and innovation
- 100+ assertive personnel in Regulatory Affairs
- 150+ new products launched per year



**High Product Renewal Rate** 

			Product Renewal Ratio <sup>1</sup> (%)
<b>3-4%</b> R&D Annual Investme (% of Gross Revenues		22%	25%
14%			
2018	2019	2020	Expected

**Robust Pipeline<sup>2</sup>** 

Category	Granted	Pending Approval	
Patents	39	35	
Trademarks	5,300+	360+	
Drug Registration	3,450+	120+	

Note: (1) Gross revenues of new products (products launched within the last 36 months) / total gross revenues; (2) As of December

# A NEW GENERATION OF INNOVATIVE NUTRACEUTICALS IN GUMMIES:







Gelatin-based gummies, transparent, bright, with good-looking appearance.





Plant-based Agar gummies with a non-sticky texture that delivers a clean and slightly rough bite.



Plant-based Pectin gummies that allow consumers to have a different experience, with a short, clean bite and a slightly elastic textura.





Unique gummy delivery system for actives not common in the gummy world with an incredible consumer experience.





A mixture of hydrocolloids for different purposes in sensorial experiences and even to solve costs and technical issues involved in product Development.

Unique delivery systems leveraging innovative nutraceuticals in our various gummies technologies

# Focus on Differentiated, Strong Margin, and High Barrier-to-Entry Products





























# **Our Key Strategies and Objectives**



# R&D and product development synergies across OTC and Rx

- Centralized R&D Platform
- Differentiated delivery technologies
- Shared distribution channels/clients across SBUs

# Clear strategy to propel strong organic growth

- Existing and new products with significant growth potential
- Foray into new therapeutic areas
- Accelerate the current e-Health platform

# Regional consolidator in a fragmented pharma market

- Deep market knowledge and strong existing customer relationships
- Established M&A platform with proven track record
- LatAm-focused targets with high-growth & synergy potential

# Top-tier standards strengthened by new hires

- Highly-experienced team focused on growth & optimization
- Continuous strengthening of team
- Accelerate rollout of global growth initiatives



B2C Business of ~99% Proprietary Portfolio of Branded **RX and OTC Products** 

- 50% of product portfolio in Colombia ranks 1st or 2nd in their therapeutic areas
- Roll-out of products from Colombia to other countries equals approximately 70% of new products pipeline

## Rx Gross Revenues<sup>1</sup> (USD mm)





#### **Therapeutic Areas**





Pain Relief Skin Care



Feminine





Growth &



Cardiology



Vision Care

~400 Launches 2021E-2023E



CNS



Respiratory



#### Selected Case Studies



**Gestavit** 





Citragel





Prenatal multivitamin, Launched ~10 years ago



**40%+** value market share in Colombia



Strong operational and financial performance



**G-tabs** patented technology



Outstanding sales growth, forecasting a CAGR of 28% from 2019 to 2021



**Redirection Towards Clients** with Higher Value Portfolios and **Less Operational** 

- **Robust specialized commercial** team with capacity to boost new products
- Close assistance to emergency rooms in each medical institution

## Rx Gross Revenues<sup>1</sup> (USD mm)





#### **Therapeutic Areas**



**Antibiotics** 



Oncology



~50 Launches

2021E-2023E

CLINICAL





**Analgesics** 



Biosimilars

#### **Selected Case Studies**

#### Clenox





#### **Tapectam**



Anticoagulant agent for the hospital segment



33% market share in Colombia



Successful history of competition with Sanofi and Abbot



Antibiotic for the treatment of clinical infections



36% market share in Colombia



Successful history of competition with Tazocin and Pfizer

Source: Procaps

Note: (1) Revenue includes Farma Procaps and Clinical Specialties



# Entering New Therapeutic Areas Will Continue to Differentiate Procaps

- 60% of product portfolio in Colombia ranks 1<sup>st</sup> or 2<sup>nd</sup> in their respective therapeutic areas
- Cross-selling opportunities, achieving higher bargaining power

## **Gross Revenues (USD mm)**





#### **Therapeutic Areas**



Cough & Cold



Analgesics



Urological

~90 Launches 2021E-2023E





Gastrointestina



VMS

Skin Care

#### **Selected Case Studies**

#### **Vitamins & Nutritional Gummies**



Strong market presence in Colombia and successful rollout in the region



**Strong market presence** in Colombia

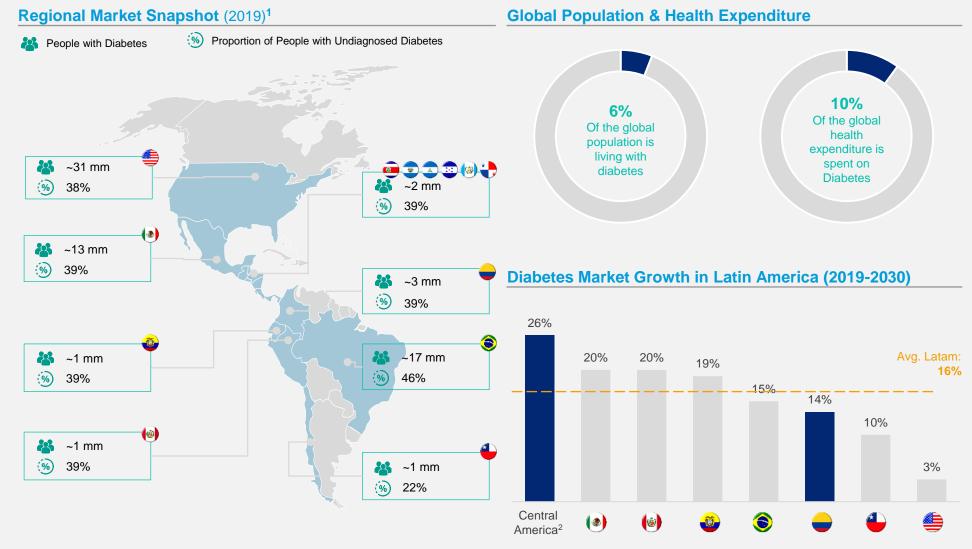






# **Diabetrics**

# Procaps Well Positioned in a Growing Diabetes Solutions Market





# **Diabetrics**

# Unique Business Model Amongst Competitors, Focused on Covering All of the Patient's Needs

	BGMs <sup>1</sup>	Diagnostics	Rx Insulin	Rx Oral Anti-diabetics	Cosmeceuticals	Supplements / Nutritionals	Insulin Delivery Systems	Tele Monitoring
DIABETRICS 2	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	<b>√</b>
Abbott	<b>√</b>	×	<b>X</b>	✓	×	<b>X</b>	×	×
Roche	<b>√</b>	×	×	<b>√</b>	×	×	X	×
Johnson-Johnson	<b>√</b>	×	×	×	×	×	X	×
BAÇER BAÇER	×	×	×	×	×	×	×	×
₿BD	×	×	×	×	×	×	<b>√</b>	×
SANOFI	×	×	✓	<b>√</b>	×	×	×	×
novo nordisk	×	×	<b>√</b>	×	×	×	✓	×
Lilly	×	×	$\checkmark$	<b>√</b>	×	×	×	×
<b>♦ MERCK</b>	×	×	×	<b>√</b>	✓	<b>√</b>	×	×



# **Diabetrics**

# Ample Room for Portfolio Growth Due to High Demand in the Market

New market entries outside
 Colombia between 2021 and 2022:
 El Salvador, Honduras, Peru and Mexico

## **Gross Revenues (USD mm)**



#### **Innovative Diabetes Products & Services**

Categories	Overview	Selected Product Images
BGMs	<ul> <li>Focused on monitoring blood glucose levels</li> <li>Our own GlucoQuick brand</li> </ul>	
Rx oral anti- diabetes	<ul> <li>Prescription drugs for the treatment of diabetes and dyslipidemia</li> </ul>	
Insulin & Delivery Systems	<ul> <li>Insulin glargine</li> <li>Insulin delivery devices, such as syringes and pen needles</li> <li>Insulin injection with reduced-pain and increased comfort</li> </ul>	Checolary   1/2
Others	<ul> <li>Nutritional, health supplements</li> <li>Metabolic syndrome disease</li> </ul>	
Education & Patient Support	<ul><li>Patient support and circle of care</li><li>Zutrics</li></ul>	2 8 1 8 1 8 1 8 1 8 1 8 1 8 1 8 1 8 1 8

A Leading Provider of Softgel Advanced Technologies for Global Pharmaceutical and Nutraceutical Companies

- Largest pharmaceutical Softgel
   CDMO in LatAm and top 3 globally in terms of softgel production capacity
- 5–10-year contracts; ~70% of which are USD-denominated
- Over 126 clients in more than 32 countries with strong and increasing US presence

## **Gross Revenues (USD mm)**





#### **Client Base of Global and Regional Blue-Chip Companies**

	% Softigel Sales¹	Relationship (Avg. Years) <sup>2</sup>	Selected Clients
Big Pharma	33%	~18	Boehringer MERCK SANOFI  AKORN BAUSCH Health
Regional Pharma	50%	~8	Perrigo Ruemmers Pharma science
Big Supp. Players	17%	~9	THE CLOROX COMPANY  Amway  Unilever

Source: Procaps Note: (1) As of 2020; (2) Revenue weighted average



Reach to 32+ Countries
Through Differentiated Products
Across Diverse Therapies and
Segments

- Global pharmaceutical CMO market<sup>(1)</sup>
  - ~USD\$119bn in 2020
  - **CAGR of ~6.4%** from 2021-2026
- Global Gummy market<sup>(2)</sup>
  - ~USD\$16bn in 2020
  - CAGR of ~12.6% from 2021-2028

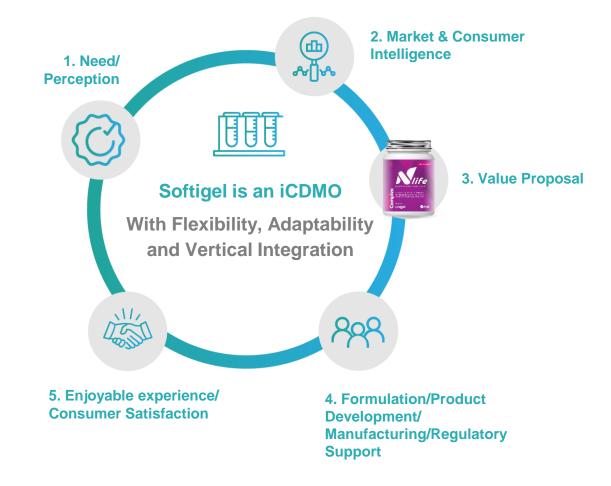
# Softigel Products Around the World





What Makes Us Unique Compared to Other CDMOs in the World Market

- We are an iCDMO, offering end-to end solutions
- Strategic partner with innovative proprietary technologies at costeffective prices
- Leverage on Procaps B2C market expertise
- Quick decision process, favorable time-to-market indicators
- We strive to introduce ourselves as an essential part of our customer's value chain



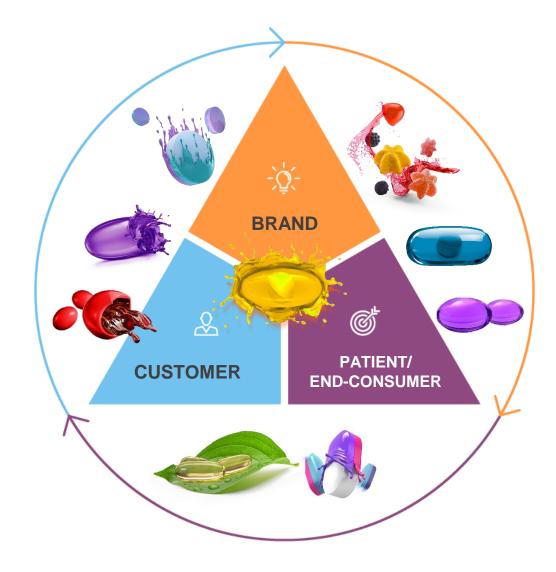
# PROCAPS

# **Softigel**

# How We Create Value For Our Customers

 To differentiate their products through our robust and patented technologies that add value to the brand

- Cost-competitive productivity manufacturing due to our technologies & patents
- Diverse market regulatory expertise for line extensions and geographic expansion
- Time-to-market and flexibility
- We believe our differentiated technologies generate a tamperevident ecosystem
- We believe our products deliver major safety and an enjoyable experience

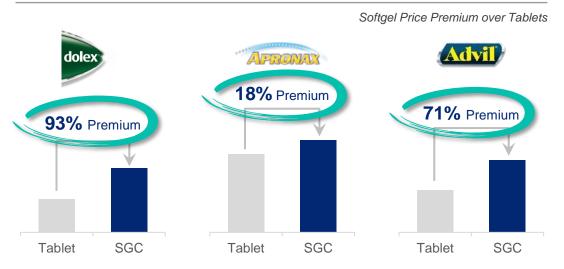




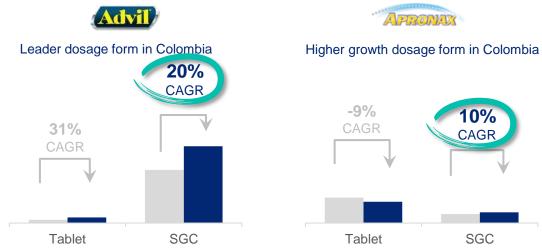
- Procaps Owns Proprietary Oral Delivery Mechanisms to Create Highly Differentiated Products at Premium Prices
- SGC¹ is the customer preferred dosage form, increasing prices and sales to Procaps' CDMO clients
- 86% of 2020 B2B sales were linked to our own technologies and/or intellectual properties



#### Price Analysis: Tablets vs. Softgels Capsules in Colombia



#### Sales Analysis: Tablets vs. Softgels Capsules in Colombia



Source: Procaps Note: (1) Softgel Capsule

How Long Are Our Customer Relationships?

- Exclusive partner for Advil LatAm
- A 19-year+ relationship and counting
- Integral part of the formulation, design and product development for line extensions
- Brand geographic expansions
- Continuous presence as the partner throughout change of owners of the global brand

#### **OTHER SUCCESS CASES**







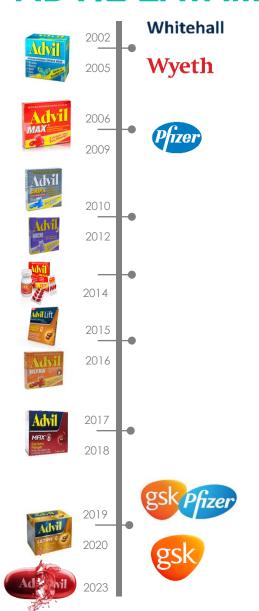






# A Success Story in the Making ADVIL LATAM









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- I. Procaps at a Glance
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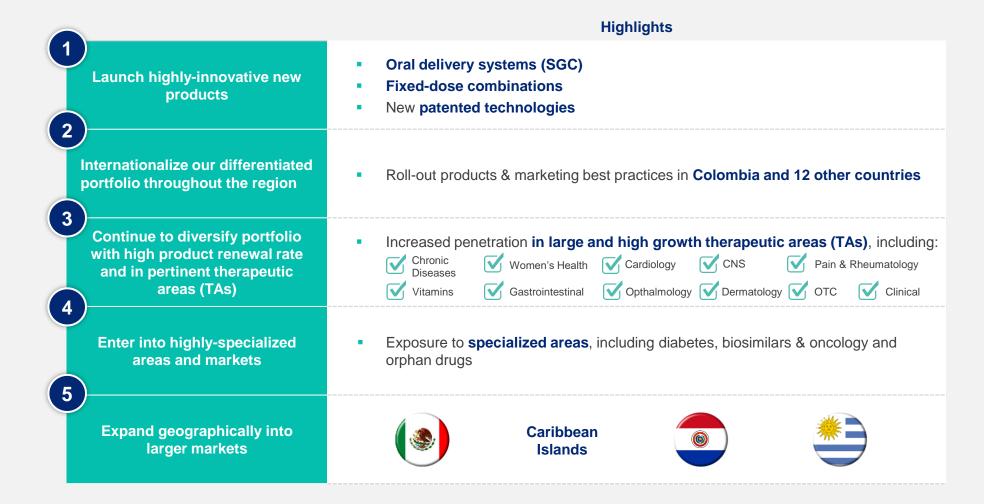
# **VI.** Appendix

- a. What Makes Us Unique
- **b.**Growth Strategy
- c. Other



# **Organic Growth Accelerators in Place**

# **B2C Segment**





# **Organic Growth Accelerators in Place**

# **B2B Segment**





# **Strong Development Strategy That Sustains Growth In The Short, Medium and Long Term**

			Number of Products	Sales Forecas	Sales Forecast from New Product Launches <sup>1</sup> (USD mm)			
			2021E – 2023E	2021E	2022E	2023E		
B2B	CDMO	Seti EN PACCAR	<b>52</b>	44	51	57		
	Rx Drugs	FARMA PROCAPS  + COLINICAL SPECIALIES	453	35	43	55		
B2C	OTC Products	<b>Vital</b> Care	90	7	9	12		
	Diabetes Solutions	DIABETRICS 361° EN FUNCION DE LA VIDA	28	6	8	10		





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# **Attractive Pharma Market and Opportunity in Latin America**

## **Select Fundamentals**

LatAm

GDP Growth Developing economy with compelling growth and attractive outlook



One of the fastest growing economic regions in the world at ~8% CAGR (20-22E)



Healthcare Expenditure

Ample room to growth in healthcare expenditure



Healthcare expenditure
Growth of ~7% CAGR from
2020E – 2022E





Attractive demographic environment for the pharma market



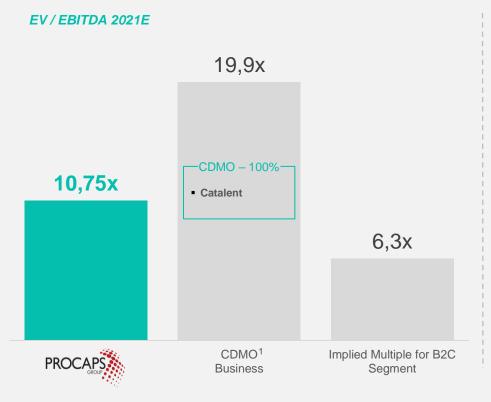
Increasing 65+ yr.

demographic population in the world

with an expanding middle class



# **Valuation Benchmarking**





- Procaps does not have a direct comparable company
- When comparing comps by SPL, Procaps' valuation represent an attractive discount
- The Comps basket has experienced a positive performance since April, with an average price increase of 6%

